# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED)November 7, 2024

# **MicroVision**, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) **001-34170** (Commission File Number) 91-1600822 (I.R.S. Employer Identification No.)

18390 NE 68<sup>th</sup> Street

Redmond, Washington 98052 (Address of principal executive offices) (Zip code)

(425) 936-6847

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered				
Common stock, par value \$0.001 per share	MVIS	The NASDAQ Stock Market				

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02. Results of Operations and Financial Condition.

The information in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

On November 7, 2024, MicroVision, Inc. issued a press release announcing its third quarter 2024 results. A copy of the press release is attached as Exhibit 99.1 and is incorporated herein by reference.

## Item 9.01. Financial Statements and Exhibits.

(c) Exhibits.

Pursuant to the rules and regulations of the SEC, the attached exhibit is deemed to have been furnished to, but not filed with, the SEC.

Exhibit No.	Description
99.1	Press Release of MicroVision, Inc. dated November 7, 2024
104	Cover Page Interactive File (the cover page tags are embedded within the Inline XBRL document)

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# MICROVISION, INC.

By: /s/ Drew G. Markham

Drew G. Markham Senior Vice President, General Counsel and Secretary

Dated: November 7, 2024



#### **MicroVision Announces Third Quarter 2024 Results**

REDMOND, WA / ACCESSWIRE / November 7, 2024 / MicroVision, Inc. (NASDAQ:MVIS), a leader in MEMS-based solid-state automotive lidar and ADAS solutions, today announced its third quarter 2024 results.

## Key Business Highlights for Q3 2024

- · Actively engaged with top-tier global automotive OEMs, with seven high-volume RFQs for passenger vehicles and custom development opportunities.
- Actively engaged with multiple leading industrial companies for the opportunity to provide an integrated lidar hardware and software solution in the heavy equipment vertical.
- Sequential improvement in cash burn in the third quarter of 2024 positioned the Company well to leverage near-term hardware and software sales to industrial customers.

"We believe the recently executed \$75 million capital commitment positions us well to secure additional revenue opportunities for 2025 and beyond with our integrated MOVIA L and software solution with multiple industrial customers in the heavy equipment segment," said Sumit Sharma, MicroVision's Chief Executive Officer. "In addition, MAVIN and MOVIA S, combined with our integrated perception software, continue to offer compelling solutions to automotive OEMs at attractive price points. Given automotive OEMs' latest start-of-production timelines, the opportunity to ramp revenues in 2025 with our industrial customers puts MicroVision in a strong position in the marketplace."

"With a watchful eye on our operating expenses, we are pleased with the steady improvement in our cash burn, showing sequential reductions for the first three quarters of 2024," continued Sharma. "We expect to continue scaling resources, both internally and with third party vendors and suppliers, as we remain engaged with automotive OEMs and responsive to their evolving timelines."

## Key Financial Highlights for Q3 2024

- Revenue for the third quarter of 2024 was \$0.2 million, compared to \$1.0 million for the third quarter of 2023, with the year-over-year fluctuation driven by a delayed order, as well as the 2023 sale of MOSAIK software to a leading Asian automotive OEM.
- Net loss for the third quarter of 2024 was \$15.5 million, or \$0.07 per share, which includes \$2.4 million of non-cash, share-based compensation expense, compared to a net loss of \$23.5 million, or \$0.12 per share, which includes \$4.7 million of non-cash, share-based compensation expense, for the third quarter of 2023.
- Adjusted EBITDA for the third quarter of 2024 was an \$11.7 million loss, compared to a \$16.9 million loss for the third quarter of 2023.
- Cash used in operations in the third quarter of 2024 was \$14.1 million, compared to cash used in operations in the third quarter of 2023 of \$20.4 million.
- The Company ended the third quarter of 2024 with \$43.2 million in cash and cash equivalents, including investment securities, compared to \$73.8 million at December 31, 2023.

Subsequent to the third quarter, the Company strengthened its financial position by closing on a two-year \$75.0 million senior secured convertible note facility in October 2024. After giving effect to the net proceeds from the first \$45.0 million tranche of the financing transaction, the Company expects to have approximately \$81 million in cash and cash equivalents and access to \$153 million of additional capital, including \$123 million under its existing ATM, or at-the-market, facility and \$30 million from the remaining commitment pursuant to the convertible note facility.

#### Conference Call and Webcast: Q3 2024 Results

MicroVision will host a conference call and webcast, consisting of prepared remarks by management, a slide presentation, and a question-and-answer session at 1:30 PM PT/4:30 PM ET on Thursday, November 7, 2024 to discuss the financial results and provide a business update. Analysts and investors may pose questions to management during the live webcast on November 7, 2024.

The live webcast and slide presentation can be accessed on the Company's Investor Relations website under the Events tab at<u>https://ir.microvision.com/events</u>. The webcast will be archived on the website for future viewing.

#### About MicroVision

With offices in the U.S. and Germany, MicroVision is a pioneering company in MEMS-based laser beam scanning technology that integrates MEMS, lasers, optics, hardware, algorithms and machine learning software into its proprietary technology to address existing and emerging markets. The Company's integrated approach uses its proprietary technology to provide automotive lidar sensors and solutions for advanced driver-assistance systems (ADAS) and for non-automotive applications including industrial, smart infrastructure and robotics. The Company has been leveraging its experience building augmented reality micro-display engines, interactive display modules, and consumer lidar modules.

For more information, visit the Company's website at <u>www.microvision.com</u>, on Facebook at <u>www.facebook.com/microvisioninc</u> and LinkedIn at <u>https://www.linkedin.com/company/microvision/</u>.

MicroVision, MAVIN, MOSAIK, and MOVIA are trademarks of MicroVision, Inc. in the United States and other countries. All other trademarks are the properties of their respective owners.

#### **Non-GAAP** information

To supplement MicroVision's condensed financial statements presented in accordance with GAAP, the Company presents investors with the non-GAAP financial measures "adjusted EBITDA" and "adjusted Gross Profit." Adjusted EBITDA consists of GAAP net income (loss) excluding the impact of the following: interest income and interest expense; income tax expense; depreciation and amortization; bargain purchase gain; share-based compensation; impairment charges; and restructuring costs. Adjusted Gross Profit is calculated as GAAP gross profit before share-based compensation expense and the amortization of acquired intangibles included in cost of revenue. financial and business trends, provides consistency and comparability with MicroVision's past financial reports, and facilitates comparisons with other companies in the Company's industry, many of which use similar non-GAAP financial measures to supplement their GAAP results. Internally, management uses these non-GAAP measures when evaluating operating performance because the exclusion of the items described above provides an additional useful measure of the Company's operating results and facilitates comparisons of the Company's core operating performance against prior periods and its business objectives. Externally, the Company believes that adjusted EBITDA and adjusted Gross Profit are useful to investors in their assessment of MicroVision's operating performance and the valuation of the Company.

Adjusted EBITDA and adjusted Gross Profit are not calculated in accordance with GAAP, and should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. Non-GAAP financial measures have limitations in that they do not reflect all of the costs associated with the operations of MicroVision's business as determined in accordance with GAAP. The Company expects to continue to incur expenses similar to the non-GAAP adjustments described above, and exclusion of these items from its non-GAAP financial measures should not be construed as an inference that these costs are unusual or infrequent.

The Company compensates for limitations of the adjusted EBITDA measure by prominently disclosing GAAP net income (loss), which the Company believes is the most directly comparable GAAP measure, and providing investors with a reconciliation from GAAP net income (loss) to adjusted EBITDA.

Similarly for adjusted Gross Profit, the Company compensates for limitations of the measure by prominently disclosing GAAP gross profit which is the difference between Revenue and Cost of revenue, which the Company believes is the most directly comparable GAAP measure, and providing investors with a reconciliation by backing out sharebased compensation expense and the amortization of acquired intangibles included in cost of revenue.

# Forward-Looking Statements

Certain statements contained in this release, including customer engagement and the likelihood of success; opportunities for revenue and cash; expense reduction; market position; product portfolio; product and manufacturing capabilities; capital-raising opportunities; and expected revenue, expenses and cash usage are forward-looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in the forward-looking statements is agreements; its financial and technical resources relative to those of its competitors; its ability to keep up with rapid technological change; government regulation of its technologies; its ability to enforce its intellectual property rights and protect its proprietary technologies; the ability to obtain customers and develop partnership opportunities; the timing of commercial product launches and delays in product levelopment; the ability to achieve key technical milestones in key products; dependence on third parties to develop, manufacture, sell and market its products; potent

#### **Investor Relations Contact**

Jeff Christensen Darrow Associates Investor Relations MVIS@darrowir.com

#### Media Contact

Marketing@MicroVision.com Source: MicroVision, Inc.

#### Microvision, Inc.

## Consolidated Balance Sheet (In thousands) (Unaudited)

	_	September 30, 2024	December 31, 2023		
Assets					
Current Assets					
Cash and cash equivalents	\$	16,523	\$	45,167	
Investment securities, available-for-sale		26,679		28,611	
Restricted cash, current		270		3,263	
Accounts receivable, net of allowances		232		949	
Inventory		4,486		3,874	
Other current assets		4,857		4,890	
Total current assets		53,047		86,754	
Property and equipment, net		7,668		9,032	
Operating lease right-of-use assets		12,090		13,758	
Restricted cash, net of current portion		1,572		961	
Intangible assets, net		12,563		17,235	
Other assets		1,322		1,895	
Total assets	\$	88,262	\$	129,635	
Liabilities and Shareholders' Equity					
Current Liabilities					
Accounts payable	\$	1,487	\$	2,271	
Accrued liabilities		5,893		8,640	
Accrued liability for Ibeo business combination		-		6,300	
Contract liabilities		180		300	
Operating lease liabilities, current		2,149		2,323	
Other current liabilities		902		669	

Total current liabilities	10,611	20,503
Operating lease liabilities, net of current portion	11,662	12,714
Other long-term liabilities	134	614
Total liabilities	22,407	33,831
Commitments and contingencies		
Shareholders' Equity		
Common stock at par value	213	195
Additional paid-in capital	896,424	860,765
Accumulated other comprehensive income	344	210
Accumulated deficit	(831,126)	(765,366)
Total shareholders' equity	65,855	95,804
Total liabilities and shareholders' equity	\$ 88,262	\$ 129,635

# MicroVision, Inc.

# Consolidated Statement of Operations (In thousands, except earnings per share data) (Unaudited)

	Three months ended September 30,			Nine months ended September 30,				
		2024		2023		2024		2023
Revenue	\$	190	\$	1,047	\$	3,046	\$	2,158
Cost of revenue		583		625		3,414		1,870
Gross profit (loss)		(393)		422		(368)		288
Research and development expense		8,736		15,584		40,251		42,127
Sales, marketing, general and administrative expense		6,599		8,743		23,423		27,172
Impairment of intangible assets		-		-		3,027		-
Gain on disposal of fixed assets		(22)		(10)		(22)		(25)
Total operating expenses		15,313		24,317		66,679		69,274
Loss from operations		(15,706)		(23,895)		(67,047)		(68,986)
Bargain purchase gain, net of tax		-		-		-		1,706
Other income, net		297		637		1,713		4,846
Net loss before taxes	\$	(15,409)	\$	(23,258)	\$	(65,334)	\$	(62,434)
Income tax expense		(108)		(211)		(426)		(671)
Net loss	\$	(15,517)	\$	(23,469)	\$	(65,760)	\$	(63,105)
Net loss per share - basic and diluted	\$	(0.07)	\$	(0.12)	\$	(0.32)	\$	(0.35)
Weighted-average shares outstanding - basic and diluted		213,004		188,306		206,164		180,156

# Microvision, Inc.

# Consolidated Statement of Cash Flows (In thousands) (Unaudited)

	Nine months ended September 30,							
	2024							
Cash flows from operating activities								
Net loss	\$ (65,760)	\$	(63,105)					
Adjustments to reconcile net loss to net cash used in operations								
Depreciation and amortization	5,246		6,288					
Bargain purchase gain, net of tax	-		(1,706)					
Gain on disposal of fixed assets	(22)		(25)					
Impairment of intangible assets	3,027		-					
Impairment of operating lease right-of-use assets	406		-					
Impairment of property and equipment	-		12					
Inventory write-down	127		61					
Share-based compensation expense	9,522		11,506					
Net accretion of premium on short-term investments	(776)		(986)					
Change in:								
Accounts receivable	717		(740)					

Inventory	(723)	(619)
Other current and non-current assets	606	(3,214)
Accounts payable	(784)	896
Accrued liabilities	(2,747)	4,321
Contract liabilities and other current liabilities	109	(1,405)
Operating lease liabilities	(1,944)	(1,813)
Other long-term liabilities	(488)	17
Net cash used in operating activities	(53,484)	(50,512)
Cash flows from investing activities		
Sales of investment securities	28,311	61,700
Purchases of investment securities	(25,570)	(27,101)
Cash paid for Ibeo business combination	(6,300)	(11,233)
Purchases of property and equipment	(271)	(1,981)
Net cash (used in) provided by investing activities	(3,830)	21,385
Cash flows from financing activities		
Principal payments under finance leases	-	(19)
Proceeds from stock option exercises	62	175
	26,093	60,607
Net proceeds from issuance of common stock	,	,
Net cash provided by financing activities	26,155	60,763
Effect of exchange rate changes on cash and cash equivalents and restricted cash	133	-
Net increase (decrease) in cash and cash equivalents	(31,026)	31,636
Cash, cash equivalents and restricted cash at beginning of period	49,391	21,954
Cash, cash equivalents and restricted cash at end of period	\$ 18.365 \$	53,590

The following table provides a reconciliation of the cash, cash equivalents, and restricted cash balances as of September 30, 2024 and 2023:

	Sept	ember 30, 2024	Sej	otember 30, 2023
Cash and cash equivalents	\$	16,523	\$	49,366
Restricted cash, current		270		3,263
Restricted cash, net of current portion		1,572		961
Cash, cash equivalents and restricted cash	\$	18,365	\$	53,590

# MicroVision, Inc.

# Reconciliation of GAAP to Non-GAAP Measures (In thousands)

(Unaudited)

	Three months ended September 30,				Nine months ended September 30,			
		2024		2023		2024		2023
Reconciliation of Non-GAAP Gross Profit (Loss):								
Gross profit (loss)	\$	(393)	\$	422	\$	(368)	\$	288
Share-based compensation expense	Ŷ	-	Ψ	-	Ψ	-	Ŷ	-
Amortization of acquired intangibles		361		387		1,135		1,029
Adjusted Gross Profit (Loss)	\$	(32)	\$	809	\$	767	\$	1,317
Reconciliation of Non-GAAP Loss:								
GAAP Net loss	\$	(15,517)	\$	(23,469)	\$	(65,760)	\$	(63,105)
Interest, net		(462)		(509)		(1,570)		(1,725)
Income taxes		108		211		426		671
Depreciation and amortization		1,676		2,137		5,246		6,288
Bargain purchase gain, net of tax		-		-		-		(1,706)
Share-based compensation expense		2,426		4,691		9,522		11,506
Impairment of operating lease right-of-use assets		13		-		406		-
Impairment of intangible assets		-		-		3,027		-
Restructuring costs		90		-		5,804		-
Adjusted EBITDA	\$	(11,666)	\$	(16,939)	\$	(42,899)	\$	(48,071)